



**Ingrid Oliveira de Nunes**

**User-centric Preference-based Decision Making**

**Tese de Doutorado**

Thesis presented to the Programa de Pós-Graduação em Informática of the Departamento de Informática, PUC-Rio as partial fulfillment of the requirements for the degree of Doutor em Informática.

Advisor: Prof. Carlos José Pereira de Lucena

Rio de Janeiro  
September 2012



**Ingrid Oliveira de Nunes**

## **User-centric Preference-based Decision Making**

Thesis presented to the Programa de Pós-Graduação em Informática, of the Departamento de Informática do Centro Técnico Científico da PUC-Rio, as partial fulfillment of the requirements for the degree of Doutor.

**Prof. Carlos José Pereira de Lucena**

Advisor

Departamento de Informática — PUC-Rio

**Prof. Simone Diniz Junqueira Barbosa**

Departamento de Informática – PUC-Rio

**Prof. Hugo Fuks**

Departamento de Informática – PUC-Rio

**Prof. Rafael Heitor Bordini**

PUC/RS

**Prof. Jaime Simão Sichman**

USP

**Prof. José Eugenio Leal**

Coordinator of the Centro Técnico Científico da PUC-Rio

Rio de Janeiro, September 20, 2012

All rights reserved.

### Ingrid Oliveira de Nunes

She has obtained the Master degree in Informatics at the Pontifical Catholic University of Rio de Janeiro (PUC-Rio), in 2009, Rio de Janeiro, Brazil, and received the degree of Bachelor in Computer Science at the Federal University of Rio Grande do Sul (UFRGS), in 2006, Porto Alegre, Brazil. During her Ph.D., she visited the University of Waterloo (Canada), with two three-month research visits, and King's College London (UK) for one year, as part of the CNPq Sandwich Ph.D. Programme. She also worked as a software developer at the e-Core Desenvolvimento de Software company from 2005 to 2007. Her main research interests are multi-agent systems, decision making, preference reasoning and agent-oriented software engineering.

#### Bibliographic data

Nunes, Ingrid Oliveira de

User-centric Preference-based Decision Making / Ingrid Oliveira de Nunes; orientador: Carlos José Pereira de Lucena. — 2012.

298 f.: il. ; 30 cm

1. Tese (doutorado) — Pontifícia Universidade Católica do Rio de Janeiro, Departamento de Informática, 2012.

Inclui bibliografia

1. Informática – Teses. 2. Tomada de Decisão. 3. Representação de Preferências. 4. Raciocínio sobre Preferências. 5. Explicação a Usuários. 6. Raciocínio Humano. 7. Sistemas de Suporte à Decisão. I. Lucena, Carlos José Pereira de. II. Pontifícia Universidade Católica do Rio de Janeiro. Departamento de Informática. III. Título.

To my parents, Daltro and Suzana.  
To my brothers, Gustavo and Matthias.  
I love you all.

## Acknowledgments

I must first express my gratitude towards my supervisor, Prof. Carlos Lucena, who is one of the leading Computer Science researchers in Brazil. It was a privilege to have the opportunity to work with him during my master and Ph.D. His guidance was essential to complete this thesis and make me an independent researcher. I also give my sincere thanks to Prof. Michael Luck and Dr. Simon Miles, my supervisors during the sandwich Ph.D. period at King's College London. I am grateful for their insightful comments both in my work and in this thesis, for their support, and for many motivating discussions.

I would like to thank the other members of my examining committee, Prof. Rafael Bordini, Prof. Jaime Sichman, Prof. Simone Barbosa and Prof. Hugo Fuks, for taking the time of reading my thesis and giving me constructive feedbacks. Prof. Simone also contributed to this thesis with fruitful discussions, and had an important role in the work that was the seed of this thesis. Thanks to Prof. Don Cowan for his feedback and making my research visits to University of Waterloo possible.

I would also like to thank all my friends and colleagues from PUC-Rio and King's College London for their help, support and friendship. I will mention some of them, and I apologise for those not explicitly mentioned. Many thanks to Elder Cirilo for our engaging joint work, discussions, and friendship. The research visits to UW would not have been so productive and fun without him. Thanks to Camila Nunes, Francisco Dantas and Isela Macia, who started their Ph.D. at the same time as me, and became wonderful friends and colleagues. A special thanks also goes to Vera Menezes for her friendship and taking care of me during this journey in Rio. Daniele Nantes, Luis Fernando Dalla Santa, and Lina Barakat, thank you for making my period in London so nice. My friends from Porto Alegre, Ana Maria Souza, Daniela Malvasio, Graziela Becker and Paula Kruger, thank you for always being there. I also thank Prof. Carlos Lisbôa and Prof. Maria Lúcia Lisbôa for their friendship and for having encouraged me in some of my important achievements.

I am and will always be extremely grateful to my beloved parents, Daltro Nunes and Suzana Nunes, who raised me and taught me to give priority in my life to the quest for knowledge. Thanks for their love and support throughout my studies and work, and being examples of the kind of person I want to be. I also thank my brothers, Gustavo Nunes and Matthias Nunes, for being so supportive.

In conclusion, I recognise that this research would not have been possible without the financial assistance of CNPq, FAPERJ and CAPES, and infrastructure of the Pontifical Catholic University of Rio de Janeiro (PUC-Rio) and King's College London, and express my gratitude to those agencies and universities.

## Resumo

Nunes, Ingrid Oliveira de; Lucena, Carlos José Pereira de. **Tomada de Decisão baseada em Preferências e centrada no Usuário.** Rio de Janeiro, 2012. 298p. Tese de Doutorado — Departamento de Informática, Pontifícia Universidade Católica do Rio de Janeiro.

A escolha de uma entre um conjunto de opções disponível normalmente requer a resolução de *trade-offs*, contudo esperar que as pessoas avaliem cada uma das opções de um grande conjunto pode ser inviável devido ao tempo e ao esforço cognitivo necessários para realizar tal análise, fazendo com que elas fiquem freqüentemente insatisfeitas com suas escolhas. Sistemas de software podem dar suporte à tomada de decisão humana ou mesmo automatizar esse processo, entretanto existem muitos desafios que estão associados com o oferecimento de tal suporte. Esta tese lida, em particular, com três destes desafios: (i) como representar preferências dos usuários; (ii) como raciocinar sobre estas preferências e tomar decisões; e (iii) como justificar tais decisões. Diferentes abordagens têm sido propostas para a representação e raciocínio sobre preferências qualitativas, mas estas abordagens lidam com um conjunto restrito de tipos de preferências, e portanto não são capazes de processar preferências fornecidas por usuários em muitos cenários realistas. Nesta tese, apresentam-se três principais contribuições. A primeira delas consiste de um novo metamodelo de preferências, o qual foi desenvolvido de acordo com um estudo sobre a expressão de preferências, permitindo a representação de preferências em alto-nível. Segundo, uma nova técnica de tomada de decisão automatizada é proposta, a qual escolhe uma opção de um conjunto de opções disponível baseada em preferências expressas em uma linguagem construída de acordo com o metamodelo proposto, explorando termos da linguagem natural, tais como atos de fala expressivos. A técnica vai além das preferências fornecidas para tomar a decisão através da incorporação de princípios da psicologia, que focam como os humanos tomam decisões, já que as preferências fornecidas tipicamente não são suficientes para resolver *trade-offs* entre as opções disponíveis. Terceiro, apresenta-se uma técnica de geração de explicação, que utiliza modelos construídos pela técnica de tomada de decisão para justificar escolhas, e segue diretrizes e padrões que foram derivados de um estudo sobre explicações a respeito de escolhas, também realizado no contexto desta tese. Um estudo com usuários foi feito para avaliar a abordagem, o qual mostra que (i) a linguagem de preferências é adequada para usuários expressarem suas preferências, que (ii) a técnica de tomada de decisão faz escolhas que os usuários consideram de alta qualidade, e que (iii) as explicações fornecidas permitem que usuários entendam por que a escolha foi feita, bem como melhora a confiança na decisão tomada.

## **Palavras-chave**

Tomada de Decisão. Representação de Preferências. Raciocínio sobre Preferências. Explicação a Usuários. Raciocínio Humano. Sistemas de Suporte à Decisão.

## **Abstract**

Nunes, Ingrid Oliveira de; Lucena, Carlos José Pereira de. **User-centric Preference-based Decision Making**. Rio de Janeiro, 2012. 298p. DSc Thesis — Departamento de Informática, Pontifícia Universidade Católica do Rio de Janeiro.

Choosing from a set of available options often requires resolution of trade-offs but it can be unfeasible for humans to carefully evaluate each option of a large set due to the required time and cognitive effort. Consequently, they are often unsatisfied with their choices. Software systems can support human decision making or even automate this process, but there are many challenges associated with the provision of such support. In this thesis we deal in particular with three of them: (i) how to represent user preferences; (ii) how to reason about preferences and make decisions; and (iii) how to justify such decisions. Different approaches have been proposed for representing and reasoning about qualitative preferences, but they address a restricted set of preference types, and therefore are not able to process preferences provided by users in many realistic scenarios. This thesis provides three main contributions. First, we introduce a new preference metamodel founded on a study of how humans express preferences, allowing the representation of high-level preferences. Second, we propose an automated decision making technique, which chooses an option from a set available based on preferences expressed in a language based on our metamodel, exploiting natural-language terms. Our technique goes beyond the provided preferences to make a decision with the incorporation of psychology principles, which concern how humans make decisions, as the provided preferences are typically not enough to resolve trade-offs among available options. Third, we present an explanation generation technique, which uses models built by our decision making technique to justify choices, and follows guidelines and patterns that we derived from a study of choice explanation. A user study was performed to evaluate our approach, which shows that (i) our preference language is adequate for users to express their preferences, (ii) our decision making technique makes choices that users consider as having good quality, and (iii) the provided explanations allow users to understand why the choice was made and improves the confidence in the decision.

## **Keywords**

Decision making. Preference Representation. Preference Reasoning.  
User Explanations. Human Reasoning. Decision Support Systems.

## Table of Contents

1	Introduction	<b>19</b>
1.1	Problem Statement and Limitations of Existing Work	21
1.2	Proposed Solution and Contributions Overview	23
1.3	Outline	24
<b>I</b>	<b>Preference Representation</b>	<b>26</b>
2	Understanding User Ability to Express Preferences	<b>28</b>
2.1	Study Description	29
2.1.1	Research Questions	30
2.1.2	Procedure	32
2.1.3	Participants	34
2.2	Results and Analysis	35
2.3	Discussion	49
2.3.1	Supporting the Preference Expression	51
2.3.2	Providing Different Forms of Expressing Preferences	51
2.4	Final Remarks	56
3	Preference Metamodel	<b>57</b>
3.1	Ontology Metamodel	57
3.2	Propositional Formulae	60
3.3	Preference Metamodel	62
3.3.1	Overview	62
3.3.2	Simple Preferences	63
3.3.3	Preference Statements	64
3.3.4	Preference Priority	66
3.3.5	Interaction among Preferences and Targets	66
3.4	Final Remarks	68
4	Related Work on Preference Representation	<b>69</b>
4.1	Constraint-based Approaches	69
4.1.1	Soft-constraints	69
4.1.2	Preference-based Problem Solving for Constraint Programming	71
4.2	Graphically-structured Approaches	71
4.2.1	CP-nets: Conditional Ceteris Paribus Preference Statements	71
4.2.2	TCP-nets: Modelling of Preference and Importance	72
4.3	Database Approaches	73
4.3.1	Scoring Function	73
4.3.2	Preference Formulae in Relational Queries	74
4.3.3	Foundations of Preferences in Database Systems	75
4.3.4	Personalisation of Queries based on User Preferences	76
4.4	Semantic Web Approaches	79
4.4.1	OWLPref: a Declarative Preference Representation	79

4.4.2 Metamodelling Approach to Preference Management	80
4.4.3 Situated Preferences for Personalised Database Applications	81
4.5 Non-parametric Representation of User Preferences	81
4.6 Comparison of Preference Representation Models	82
4.7 Final Remarks	85
<b>II Preference Reasoning</b>	<b>86</b>
5 A Systematic Review of Reasoning about Preferences	88
5.1 Review Method	89
5.2 Background on Multi-Attribute Utility Theory	91
5.3 Utility Function-based Approaches	94
5.3.1 CUI networks	94
5.3.2 Utility functions for Ceteris Paribus Preferences	96
5.3.3 Learning Utility Functions with SVM	98
5.4 Constraint Programming	99
5.4.1 Semiring-based Constraint Satisfaction	100
5.4.2 Preference-based Problem Solving for Constraint Programming	103
5.5 Graphically-structured Approaches	105
5.5.1 CP-nets	105
5.5.2 Combining CP-nets and Soft Constraints	108
5.5.3 UCP-networks	109
5.5.4 TCP-nets	110
5.5.5 Graphically Structured Value Function Compilation	113
5.6 Query-based Approaches	114
5.6.1 Scoring Function	115
5.6.2 Winnow	116
5.6.3 Best-Matches-Only Query Model	118
5.6.4 Query Personalisation based on Preferences	119
5.6.5 OWLPref	120
5.7 Preferences in Argumentation Frameworks	123
5.8 Discussion	125
5.9 Final Considerations	129
6 An Automated Decision Maker with User-centric Principles	131
6.1 Scope and Assumptions	131
6.2 Preference Language and Running Example	132
6.3 Technique Overview	135
6.4 Pre-processing	139
6.4.1 Preference Satisfaction Model	139
6.4.2 Options-Attribute Preference Model	143
6.5 Explication	148
6.5.1 Upper bound	150
6.5.2 Lower bound	150
6.5.3 Around	151
6.5.4 Interval	151
6.6 Elimination	153
6.6.1 Eliminating Dominated Options	153

6.6.2 Applying Cut-off Values	154
6.7 Selection	156
6.7.1 Cost-benefit Analysis	157
6.7.2 Trade-off Contrast	170
6.7.3 Extremeness Aversion	171
6.7.4 The Decision Function: Comparing Relative Option Values	173
6.8 Comparison with Related Work and Evaluation	177
6.9 Final Remarks	181
<b>III User Explanation</b>	<b>182</b>
7 Background on Explanation Approaches	184
7.1 Expert Systems: the Roots of Explanation	184
7.2 Explanation in Recommender Systems	187
7.3 Explanations for Over-constrained Problems	189
7.4 Explanation for Multi-attribute Preference Models	191
7.5 Final Remarks	193
8 Guidelines and Patterns for Explanations	195
8.1 Study Description	195
8.1.1 Research Questions	196
8.1.2 Procedure	197
8.1.3 Participants	199
8.2 Results and Analysis	200
8.3 Interpretation	210
8.3.1 Explanation for Choice	210
8.3.2 Explanation for Rejection	211
8.4 Guidelines and Patterns	212
8.4.1 Guidelines	212
8.4.2 Patterns	213
8.5 Final Considerations	220
9 Generating Explanations to Justify Choice	221
9.1 Notation	221
9.2 Explanation Parameters: Selecting Relevant Attributes	222
9.2.1 Single-attribute Selection	222
9.2.2 Multi-attribute Selection	225
9.3 Choosing and Generating an Explanation	230
9.4 The Apartment Example: Illustrating our Approach	232
9.5 Comparison with Related Work and Performance Evaluation	235
9.6 Final Considerations	237
<b>IV Final</b>	<b>239</b>
10 Evaluating our Approach with a User Study	240
10.1 Study Description	240
10.1.1 Research Questions and Hypotheses	241
10.1.2 Procedure	242

10.1.3 Participants	245
10.2 Results and Analysis	246
10.2.1 Preferences and Language Evaluation	246
10.2.2 Choice Evaluation and Explanation Impact	250
10.2.3 Explanation Comparison	253
10.2.4 Approach Evaluation	258
10.3 Threats to Validity	261
10.4 Final Remarks	261
11 Conclusion	<b>263</b>
11.1 Contributions	264
11.2 Future Work	266
Bibliography	<b>269</b>
A Questionnaire: Preference Expression	<b>279</b>
A.1 Introduction: Survey about User Preferences	279
A.2 Part I: User Data	279
A.3 Part II: Preference Specification	280
A.4 Part III: Options Selection	280
A.5 Part IV: Preference Specification Review	281
B Z Specification	<b>283</b>
B.1 Ontology Metamodel	283
B.1.1 Concept and Attributes	283
B.1.2 Instantiation	285
B.2 Propositional Formulae	287
B.3 Preference Metamodel	288
B.3.1 Preference	289
B.3.2 Priority	290
C Questionnaire: Survey on Reasons for Choice	<b>292</b>
C.1 Introduction: Survey on Reasons for Choice	292
C.2 Part I: User Data	292
C.3 Part II: Option Selection	293
C.4 Part III: Reasons for your Choice	293
D Application for Evaluating our Proposed Approach	<b>295</b>

## List of Figures

1.1 Thesis components and their relationship.	25
2.1 Nature of Preference Changes.	39
2.2 Preference Changes x Domain Knowledge (Percentage).	40
2.3 Preference Specification Analysis.	41
2.4 Preference Specification Types (percentage).	43
2.5 Preference Specification Characteristics (percentage).	44
3.1 Ontology metamodel.	58
3.2 Ontology primitive types.	59
3.3 Propositional formula model.	60
3.4 Overview of the preference metamodel.	62
3.5 Goals and Constraints.	63
3.6 Don't care preference.	64
3.7 Preference targets.	64
3.8 Preference statements model.	65
3.9 Preference priority model.	66
4.1 Personalisation Graph (Koutrika and Ioannidis 2006).	78
4.2 Metamodels (Tapucu et al. 2008).	80
5.1 Example of a CP-net (Boutilier et al. 2004).	106
6.1 Technique Overview.	137
6.2 Modifier scale.	142
6.3 Calculating node values.	159
6.4 Tagging an attribute domain associated with a goal.	164
6.5 Attribute weights calculated with the logarithmic function.	169
6.6 Expert vs. our technique: first choices.	179
6.7 Expert vs. our technique: up to five choices.	180
8.1 Hotel Choice.	201
8.2 Explanation types used to justify each chosen hotel.	203
8.3 Rejection explanation types.	206
10.1 Preference Analysis.	248
10.2 Language Evaluation.	249
10.3 Choice Evaluation and Explanation Impact.	251
10.4 Explanation Impact — Transparency.	253
10.5 Explanation Comparison (I).	254
10.6 Explanation Comparison (II).	255
10.7 Approach Evaluation (I).	259
10.8 Approach Evaluation (II).	260
A.1 Laptop Options.	282
C.1 Hotel Options.	294



## List of Tables

2.1	Goal Definition (GQM template).	29
2.2	Research questions and their evaluation approach.	31
2.3	Qualitative and quantitative data collected.	34
2.4	Demographic Characteristics of Participants.	35
2.5	Domain Specialist Recommendation — Matches per Group of Participants.	37
2.6	Domain Specialist Recommendation — Position Matched.	37
2.7	Preference Changes.	38
2.8	Preference Types vs. Domain Specialist Recommendation.	46
2.9	Time Taken for Specifying Initial Preferences.	47
2.10	Number of Chosen Laptops.	48
2.11	Number of Steps Taken to Choose Laptops.	49
2.12	Expressive speech acts adopted by participants in assessment statements.	52
3.1	Examples of preferences and priorities.	67
4.1	Base Preference Constructors.	76
4.2	Types of AttributeValuePreference.	79
4.3	Comparison of Preference Representation Approaches (1).	83
4.4	Comparison of Preference Representation Approaches (2).	84
5.1	Main terms adopted in decision making.	92
5.2	Different specific frameworks modelled as c-semirings (Meseguer et al. 2006).	101
5.3	Complexity Analysis of CP-nets (boolean attributes).	107
5.4	Comparison among Approaches to Reason about Preferences.	127
6.1	Preference language.	133
6.2	Available apartments.	135
6.3	PSM of the Apartment Decision Problem.	143
6.4	Index used to compare PSM values.	145
6.5	OAPM of the Apartment Decision Problem.	149
6.6	Updated OAPM of the Apartment Decision Problem.	153
6.7	Cost-benefit Analysis for the Apartment Decision Problem.	166
6.8	Trade-off Analysis for the Apartment Decision Problem.	171
6.9	Options for Illustrating the Impact of the User-centric Principles.	174
6.10	Options for Illustrating the Impact of Trade-off Contrast.	175
6.11	Decision Function of the Apartment Decision Problem.	176
6.12	Complexity Analysis of our Technique.	177
6.13	Reasoning Approaches vs. Preferences.	178
6.14	Analysis of Domain Expert and our Technique choices.	181
7.1	Toulmin's Argument Structure.	187
7.2	Aims of Recommender Systems (Tintarev and Masthoff 2007).	188
7.3	Labreuche's Approach Examples.	193

8.1	Goal Definition (GQM template).	196
8.2	Research questions and their evaluation approach.	197
8.3	Data collected in our study.	199
8.4	Demographic Characteristics of Participants.	200
8.5	Example of Justification for Acceptance.	202
8.6	Main explanation types used for justifying hotels of the G-3 group.	204
8.7	Example of Justification for Rejection.	205
8.8	Results for additional characteristics observed in justifications.	209
9.1	Trade-off explanations: selection of pros and cons to be shown.	231
9.2	Explanation Types.	232
9.3	Comparison of selected decisive criteria.	236
9.4	Explanation Evaluation.	237
10.1	Goal Definition (GQM template).	241
10.2	Measured Variables — adapted from (Chen and Pu 2010).	245
10.3	Demographic Characteristics of Participants.	246
10.4	Choice evaluation and explanation impact measurements.	252
10.5	Examples illustrating the main differences between Klein and Shortliffe's approach and ours.	256
10.6	Explanation comparison measurements.	257
10.7	Approach evaluation measurements.	258

## **Abbreviation and Acronym List**

**AI** artificial intelligence

**AMVF** additive multi-attribute value function

**AVPO** attribute value partial order

**BMO** Best-Matches-Only

**CSP** Constraint Satisfaction Problem

**CIT** conditional importance table

**CPT** conditional preference table

**DAG** directed acyclic graph

**EAF** Extended Argumentation Framework

**EBNF** Extended Backus Naur Form

**ES** Expert System

**GA** generalised additive

**GAI** generalised additive independence

**GEA** Generator of Evaluative Arguments

**GQM** goal-question-metric

**IVA** Interpretive Value Analysis

**MAUT** Multi-Attribute Utility Theory

**OAPM** Options-Attribute Preference Model

**OVF** optimal value function

**PSM** Preference Satisfaction Model

**SCSP** Soft Constraint Satisfaction Problem

**SE** Software Engineering

**SLO** Soft-constraint Lexicographic Ordering

**SVM** Support Vector Machines

**UML** Unified Modeling Language

**UF** utility function